

Logista

PHARMA

EXPERTS IN PHARMACEUTICAL
DISTRIBUTION



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Logista

**One of the leading
logistical operators in
Southern Europe.**

Logista is specialised in distribution to local channels, regularly serving almost **200,000 points of sale in Spain, France, Italy and Portugal** and providing the best and fastest market access to a wide range of convenience products, pharmaceuticals, electronic top-up products, books, publications, tobacco and lotteries, among others. Logista completes its portfolio of services through its operations in the Netherlands and Poland.

Logista has a team of highly skilled professionals comprising 5,900 direct employees and 15,000 collaborators, focused on serving its customers efficiently and in a way that is tailored to their needs.

01



Logista

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A Logista company, Logista Pharma is the pharmaceutical distributor specialising in hospitals and pharmacies in Spain and Portugal, offering the widest range of services to cover all the distribution needs in the area of pharmaceutical and healthcare products.

Our business model is unique, combining specialised distribution services with value-added services and powerful business intelligence tools, with the aim of meeting our customers' needs in a flexible manner, in compliance with regulatory requirements and sector-specific regulations.

Logista Pharma currently works with over 200 laboratories.

Logista Pharma is backed by Logista Group's transport companies – **Nacex, Logista Parcel and Logista Freight** – for the distribution of pharmaceutical products, ensuring full operational integration, physical and thermal traceability in real time, the highest standards of quality, and the use of cutting-edge information systems.

02

Logista

PHARMA

It offers fast, efficient and transparent access to all pharmaceutical channels:

- Pharmacies
- Hospitals
- Wholesalers
- Mass Market
- E-Commerce
- Health centres
- Patients
- Animal health

WE
REACH
ALL
CHANNELS





Facilities



03

Logista Pharma boasts large and modern facilities.

11 pharmaceutical plants throughout Spain and Portugal for the storage and distribution of any type of pharmaceutical product.

■ **Center:**

- Leganés (2)
- Fuenlabrada
- Cabanillas del Campo
- Dos Barrios

■ **Barcelona /Valencia**

- Barberá del Vallés
- Piera
- Valencia

■ **Portugal:**

- Alcochete
- Montijo

■ **Islas Canarias**

- Las Palmas de Gran Canaria



Warehousing



04

Logista Pharma's facilities are specially prepared to store any type of pharmaceutical product:

- At a controlled temperature of between 15 °C and 25 °C
- Refrigerated between 2 °C and 8 °C
- Frozen at -20 °C, as well as at extreme temperatures of between -70 °C and -196 °C

Logista Pharma has capacity for over 8,000 pallets for the storage of refrigerated products at between 2 °C and 8 °C. Furthermore, at its Leganés facilities, it has one of the largest refrigeration chambers for pharmaceutical products in Europe.



Transport



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With Logista Group's transport companies – Nacex, Logista Parcel and Logista Freight –, we cover all types of services required by the pharmaceutical industry, in strict compliance with GDP regulations.

One critical aspect of certain pharmaceutical products, particularly vaccines, is their need for transport and distribution at the appropriate temperature and under the appropriate conditions to ensure the product's integrity and maximum quality. Our temperature control systems ensure that products are transported under specific climate control and humidity conditions, throughout the entire distribution chain.



Transport



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We also offer a transport service on dedicated routes. This service is provided for high-value products or those with special needs that require a specific distribution due to their characteristics or the type of final recipient.

Our **Interactive Transport Centre** offers proactive and integrated management, staying ahead of any unforeseen events.

Furthermore, the ASN (Advance Shipping Notification) system is implemented for hospital deliveries, enabling us to notify the hospital, one day before delivery, of the orders they will receive and their detailed information.



Traceability



06

Current pharmaceutical legislation covering the distribution of pharmaceutical products imposes strict traceability of medicines up to the “production lot” level. The lot numbers of each of the units distributed must be known, saved and printed on the delivery notes of each order. This is obligatory from the place of origin to the final points of dispensation or administration of medicines.

Not only does Logista Pharma strictly comply with this complete level of traceability at lot level, it goes much further, implementing the unique unit traceability of each COVID vaccine container, enabling us to “read” the “data matrix” code of the container of each vaccine before shipping to the different administration points.

In this way, we significantly increase the level of traceability for COVID vaccines.



Security



07

In order to permanently protect products and ensure that they reach the population in the best possible condition, **Logista has a dedicated Alarm Receiving Centre, equipped with the most advanced technology**, enabling the video surveillance of all our warehousing centres and the management of their respective security systems, as well as the real time monitoring of the entire transport and distribution fleet.

Key parameters, such as temperature, humidity, possible communication cuts, security incidents or threats, etc., are monitored in real time. These are all extremely important factors when guaranteeing security in the distribution of products.



Vaccine Distribution



Logista Pharma has vast experience in vaccine distribution.

We have a high capacity for the daily preparation of orders and distribution in Spain and Portugal, adapting to the delivery times required by each customer.

■ **Influenza**

Over 10 million vaccines for human use are managed each year, including the complex annual influenza campaign.

Specifically, over 5 million units were successfully distributed in less than 6 weeks last year, to more than 6,000 vaccination points throughout Spain.



Vaccine Distribution



08

■ Vaccines for animal use

In addition to our experience in the distribution of vaccines for human use, we also handle a significant volume of vaccines for animal use (veterinary medicines), providing approximately 146 million doses each year, distributed to thousands of final destinations throughout Spain and Portugal.

In the case of vaccines for animal use, distribution at extreme temperatures of $-70\text{ }^{\circ}\text{C}$ or $-196\text{ }^{\circ}\text{C}$ is frequently required. Logista Pharma can provide these special logistical capabilities to pharmaceutical laboratories.

■ COVID-19 vaccines

Logista Pharma has played an extremely important role in the distribution of COVID-19 vaccines, distributing over 60% of vaccines.



Value-added services



In addition to our distribution services, **Logista Pharma** offers its customers the widest range of specialised services for the pharmaceutical and health care sectors, with distribution to both hospitals and pharmacies.

- **Specialised pharmaceutical services:** clinical trials, sample library, patient services, home delivery service.
- **Partial manufacturing and handling:** clean room, labelling, packaging.
- **Management of promotional material:** for both laboratory sales teams and for pharmacies.



Value-added services



09

- **Stock and supply management:** Stock optimisation and forecasting of demand.
- **Invoicing and payment:** O2C to Hospitals and Pharmacies.
- **Reverse logistics:** Returns management and destruction.
- **Pharmacy and hospital call centre:** Product information, queries, incident management and resolution.
- **Support services to pharmacies for commercial activity:** Sales networks, telemarketing services, technological platform, marketing and communication services.



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900 101 304

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